

Appendix 2: ROYALTY CALCULATION FOR PRODUCERS, PROCESSORS, RE-PACKERS, DISTRIBUTORS, IMPORTERS

The use of the trademark Ecogarantie® and its logo on any product in its final packaging, as it will be sold to the final consumer, implies the collection of Royalty.

The Royalty is owed and payable annually.

Royalty owed during the current year for the use of the trademark ECOGARANTIE® and its logo are calculated on the sales turnover figures that the licensee has achieved the previous year in and out the European Union.

And this, independently of:

- ~ The species and quantity of these products,
- ~ The brand under which the transactions were carried out,
- ~ The fact that these transactions have been paid or not by the buyers.

The Royalties are only liable for products which the licensee is the owner.

The licensee shall submit to Probila-Unitrab its sales turnover figures **before March 31st** of the calendar year. Royalty must be paid within **30 days after sending** the invoice.

Payment will be made by bank transfer to the specified account number. If not, the license holder will receive an invoice based on the turnover of the last year plus an additional cost of 30% during the first year and 100% for the next years. The license holder will remain responsible for the difference, if it turns out that this amount is lower than the amount due.

The licensor is entitled to control at any moment, the truth of the transactions that have been submitted. To that end, the licensor (or third parties engaged by him) will receive a right of inspection in all registers and other documents possessed by the licensee.

The use of the trademark Ecogarantie® is allowed for members of the professional organization, Probila-Unitrab.

The Royalty amount:

1/ For producers, processors and re-packers:

- ~ A flat-rate charge of 65 EUR per calendar year.
- ~ If last year sales turnover figures realized on products sales in the European Union with Ecogarantie® trademark exceeds 150.000€, an additional fee equal to 0.05% of this turnover is due.
- ~ The total amount of the royalty due is limited to 35.000€.

2/ For distributors, importers¹:

- ~ A flat-rate charge of 65 EUR per calendar year.

3/ For indirect users: No charge.



¹ We mean products that you distribute or import without having manufactured them yourself or made manufactured.